

**Victor SRAER - Managing Partner, Otto Broker, Romania**

During college, Victor SRAER was a journalist in the economic press within the Mediafax Group, then spent two years analyzing and monitoring the economic press. Victor says he started college thinking he would work in diplomacy or banking. He was sure he would never sell insurance, but at the same time he was just as sure he wanted to become an entrepreneur.

Thus, in his final year of college, while completing his thesis, Victor was also working on the business plan for Otto Broker. He graduated in 2001 from the Faculty of International Economic Relations at the Bucharest Academy of Economic Studies. That same year, Total Advisor was born, the company that later, in 2008, became Otto Broker.

He is currently a member of the Steering Committee of the National Union of Insurance Intermediation and Consulting Companies in Romania and is constantly involved in programs that contribute to the evolution of the insurance market. His success is constantly recognized through the awards he has received over time.